

Contact: Jeff Hartzell  
Neutral Tandem, Incorporated  
Phone 312.384.8011  
Fax 312.346.3276

Two North LaSalle, Suite 1615  
Chicago, IL 60602  
Phone 312.384.8000  
Fax 312.346.3276

**Neutral Tandem, Inc.**

## **Press Release**

### **Neutral Tandem announces the expansion of its patent-pending tandem interchange services to Detroit.**

#### **Neutral Tandem establishes itself as the only neutral and independent alternative to expensive ILEC tandem services in Detroit.**

**Chicago, Illinois. July 20, 2004:** Neutral Tandem, Inc., the leading independent provider of intercarrier tandem switching, announced the expansion of its services to the Detroit market. With the introduction of service in Detroit, Neutral Tandem now provides service in three (3) of the nation's largest Metropolitan Service Areas (MSA's) with development underway for an additional seven (7) markets.

"Customer's have immediately recognized the value of our services." said John Barnicle, President and COO. "Since our initial launch in February, we have secured agreements with more than twenty national carriers. This success allows us to enter new markets with a large and growing customer base." In addition to providing an independent interchange for tandem traffic, Neutral Tandem's solutions help wireless carriers, next-generation companies, and competitive service providers diversify their network and reduce network expenses.

Neutral Tandem provides patent-pending service to leading national carriers by bypassing incumbent local exchange tandems, reducing network congestion, and offering immediate cost savings. Neutral Tandem's Detroit switch is located at 21355 Melrose in Southfield Michigan.

As the first-to-market entrant in the nation's top metropolitan markets, Neutral Tandem has secured agreements with many of the industry's largest wireless, competitive local exchange, and long distance carriers.

#### **About Neutral Tandem**

Neutral Tandem is a fully-funded and independent tandem service provider, facilitating the interchange of traffic between wireless, next generation, and competitive telecommunications companies. Using only best-in-class technology, Neutral Tandem provides a neutral exchange point for intercarrier traffic, a diverse tandem architecture, and significant savings to our customers. With over \$7 billion in collective capital under management, Neutral Tandem's primary investors include Doll Capital Management and New Enterprise Associates. Neutral Tandem, a privately held company, provides service in Chicago, New York, and Detroit.

**Make every minute count with Neutral Tandem.**

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